

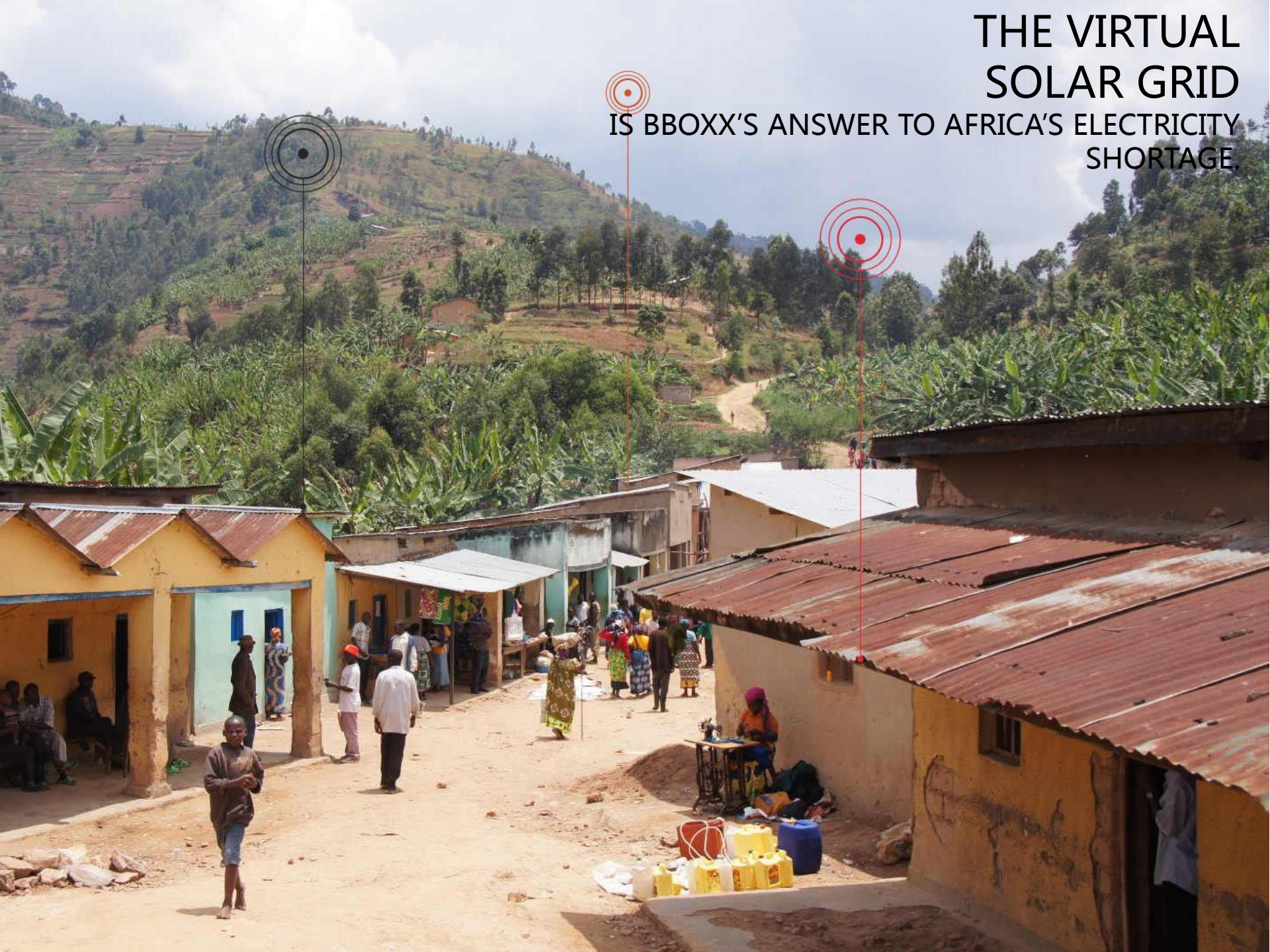
Welcome to
the Solar Revolution



GOING WHERE THE
GRID CANNOT REACH



THE VIRTUAL SOLAR GRID IS BBOXX'S ANSWER TO AFRICA'S ELECTRICITY SHORTAGE.



TOTAL INTEGRATION

BBOXX COVERS A WIDE SECTION OF THE VALUE CHAIN TO PROVIDE THE BEST SERVICE TO OUR VIRTUAL GRID CUSTOMERS.



DESIGN



MANUFACTURE



DISTRIBUTE



FINANCE



INSTALL



SERVICE

ONE PRODUCT FOR MANY USES

5 USD per month for lights and phone charging

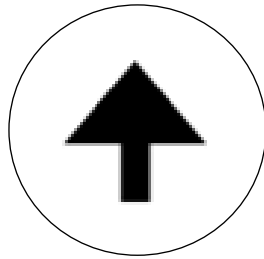
15 USD per month for radio, lights, portable light & TV



SOLAR ENERGY AS A SERVICE



AFFORDA
BILITY



UPGRADES

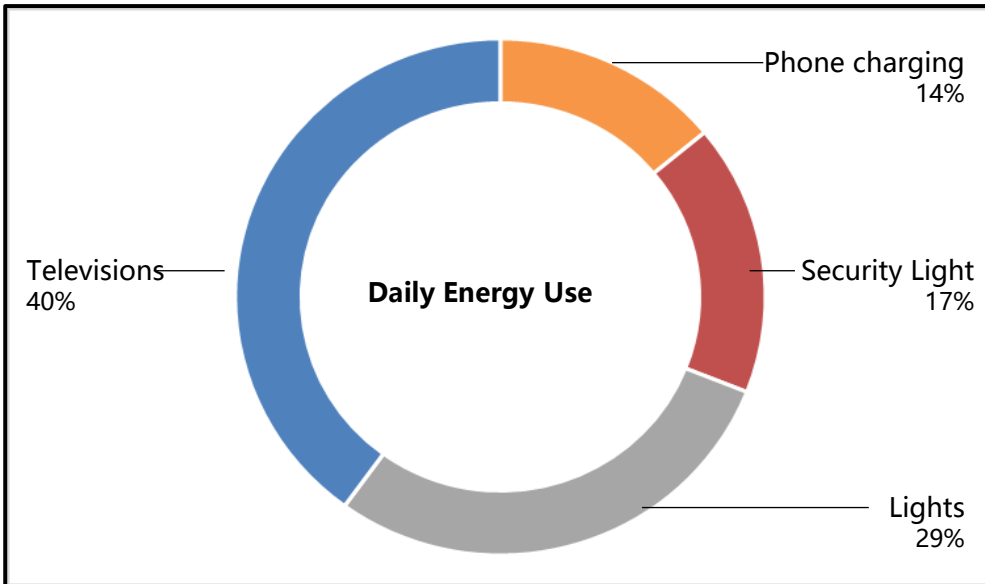
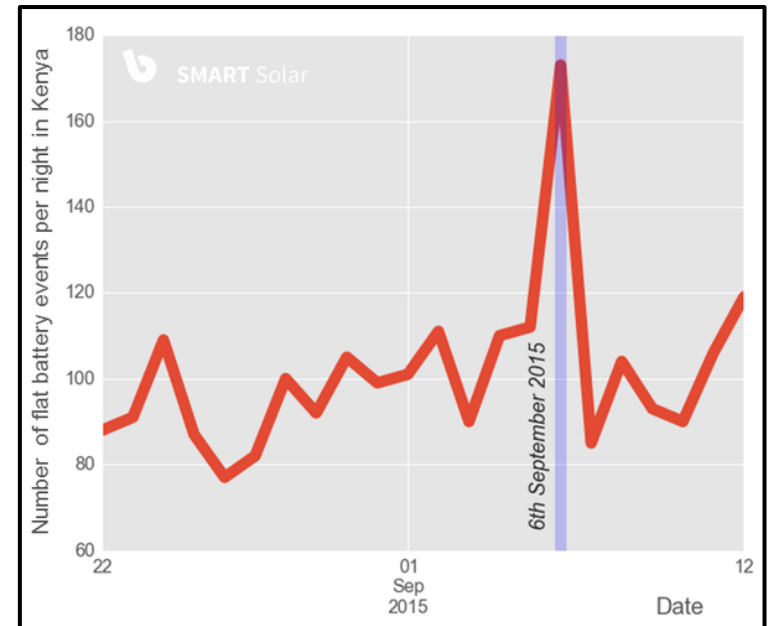
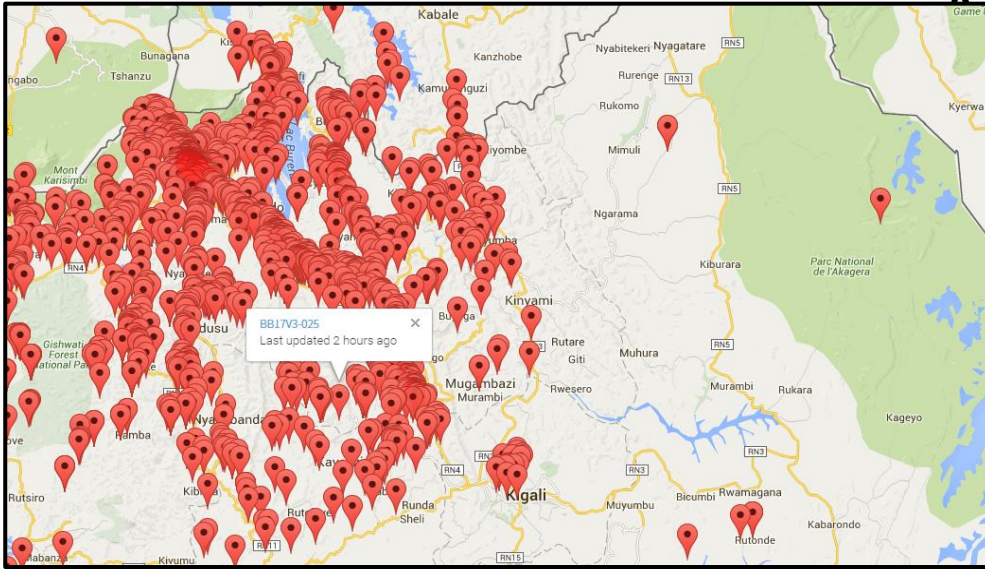


LIFETIME
SERVICE



LONG TERM
RELATIONSHIP

70,000,000 DATA POINTS
ARE COLLECTED EVERY DAY
GIVING A PRICELESS INSIGHT INTO
CUSTOMER USAGE AND
PRODUCT HEALTH.



GROWING A TRUSTED RETAIL BRAND

Building a reliable, well-known brand close to customers' homes will improve trust and popularity with our solar home systems.

BBOXX now has a well-proven method for opening new shops and we are continually training new recruits at the BBOXX Academy.



END-TO-END DIGITISED OPERATIONS FOR EFFICIENT AND EXPLOSIVE GROWTH



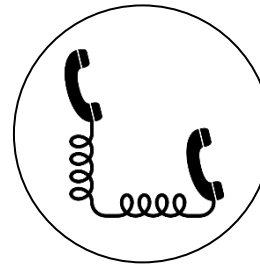
CUSTOMER MANAGEMENT SOFTWARE

Built in-house by our Engineering team, our customer management and business software has been purpose built to fit BBOXX's business model.



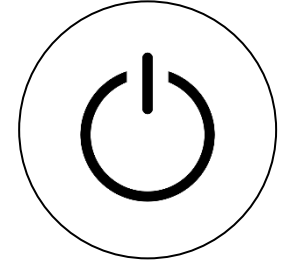
MOBILE MONEY

In both Rwanda and Kenya, our customers only pay using mobile money. This is efficient cash management for our operations.



CALL CENTRE

We have call centres in Kigali and Kisumu to add another contact point for our customers. The call centre is also used to remind customers of payment dates, and welcome our new clients.



AUTOMATIC SWITCH OFF

Unfortunately there are times when a customer is unable to pay. If the customer continues to default, the system will be automatically switched off until payment is received.

JOIN OUR JOURNEY TO ELECTRIFY THE WORLD



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