



# The Next Steps in Scaling Finance for Energy Access: Syndicating Deals between Multiple Lenders

18 April 2017

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### Agenda

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Welcome & Introductory Remarks



#### Overview of the Clean Energy Solutions Center

Sean Esterly , Clean Energy Solutions Center



#### **Presentations**

- Jem Porcaro, Senior Director of Energy Access, UN Foundation
- Willem Nolens, Managing Director, SolarNow
- David Battley, Director of Structured Finance, SunFunder

#### Question and Answer Session



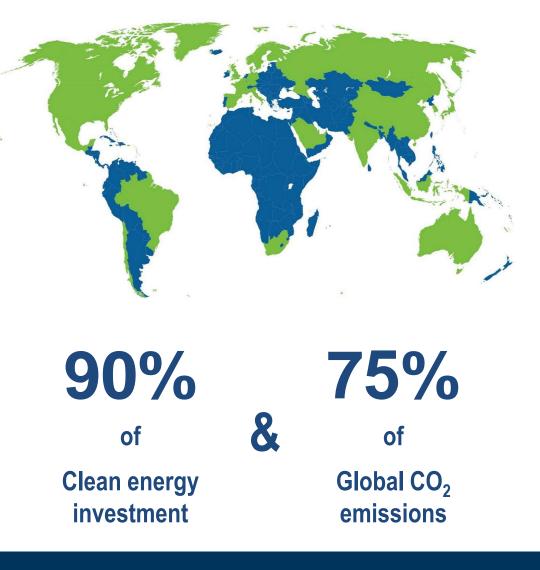
# **Clean Energy Ministerial**

#### **The Solutions Center:**

 Launched under the Clean Energy Ministerial (CEM) in 2011

#### **Clean Energy Ministerial:**

 A high-level global forum to promote policies and programs that advance clean energy technology, to share lessons learned and best practices, and to encourage the transition to a global clean energy economy.



# **Solutions Center: Background & Vision**

The Solutions Center helps governments design and adopt policies and programs that support the deployment of clean energy technologies.

Led by Australia, Sweden, and United States, with in-kind support from Canada and Mexico.



# **Solutions Center: Goals and Audience**

Programs and Services

- Team of 60+ experts from around the globe delivered technical support for 350+ policy requests from more than 80 countries
  - Extensive support across Africa, Asia, and LAC
  - Launched support for finance measures and finance portal in 2015
- Trained over 15,000 officials through more than 225 webinars and training events with others
- Strong & growing partnerships with development agencies and regional and global organizations in delivery of support
- Over 5500 resources in curated library for policy makers
- Primary
  - Government Policy Makers and Advisors

#### Secondary

- Private-Sector Companies
- Energy Entrepreneurs and Investors
- Non-Governmental Organizations
- Civil Society
- Others Engaged in Clean Energy

Target Audiences

## **Solutions Center: Partnerships**

### More than 35 international partners

- IRENA
- IEA
- Sustainable Energy for All (SE4ALL)
- Bloomberg New Energy Finance
- United Nations Environment Programme (UNEP)
- ECOWAS Center for Renewable Energy and Energy Efficiency
- Power Africa







### Ask an Expert: Our Experts in Action



We connect you to a global network of energy experts for personalized attention and quick response technical assistance on **strategies**, **regulations**, **standards**, **financial incentives**, **and deployment programs** for a broad range of clean energy sectors and technologies including:

- Energy Access
- Energy Efficiency
- Renewable Energy
- Smart Grid
- Transportation
- Utilities

Responded to more than 300 requests from over 90 countries.

#### Go to <u>https://cleanenergysolutions.org/expert</u> to submit a request!



### Jem Porcaro, Senior Director of Energy Access, UN Foundation



Jem Porcaro is the Senior Director of Energy Access at the UN Foundation, where he is responsible for providing leadership, management and project support to the Foundation's energy access work, with a particular focus on its involvement in the UN's Sustainable Energy for All (SEforAll) initiative. Jem has more than ten years of experience in international energy development. Immediately prior to joining the Foundation, Jem worked with Nexant and earlier in his career worked with UNDP on energy access issues in their global energy practice. Jem received his Master of International Affairs with a concentration in International Energy Policy and Management from Columbia University, and his Bachelor of Science in Civil Engineering from Tufts University.



# Willem Nolens, Managing Director, SolarNow



Willem has been a social entrepreneur for almost 20 years, with a focus on microfinance and renewable energy in Africa. He co-founded and managed several banks in the ProCredit network in Africa, and later co-founded and managed Catalyst Microfinance Investors, a \$125m equity fund investing in the internationalisation of ASA Bangladesh. In 2009 he switched his focus to renewable energy, by transforming the award-winning Rural Energy Foundation into SolarNow. He has been the CEO since inception.



### David Battley, Director of Structured Finance, SunFunder



David spent almost a decade working in corporate debt origination in London, and a further 5 years working with both the charity SolarAid and it's social enterprise arm SunnyMoney as part of the senior management team. David joined the Sunfunder team in August 2015. He has lived in sub-Saharan Africa since 2014 with his wife and son. David graduated with M/Chem (Oxon) Hons from Balliol College, Oxford University in 2001



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